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May 9, 2000

**BY FACSIMILE**

Ofra Weinberger, Ph.D.  
Associate Director  
Columbia Innovation Enterprise  
Columbia University  
630 West 168<sup>th</sup> Street  
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New York, New York 10032

Re: PCT International Application No. PCT/US98/23905, filed November 10, 1998, on behalf of The Trustees of Columbia University in the City of New York and Dana-Farber Cancer Institute, claiming priority of Peter D. Kwong, et al., Crystal Comprising Human Immunodeficiency Virus Envelope Glycoprotein gp120, Compounds Inhibiting CD4-gp120 Interaction, Compounds Inhibiting Chemokine Receptor-gp120 Interaction, Mimics of CD4 and gp120 Variants, U.S. Provisional Application Nos. 60/809,580 and 60/089,581, both filed June 17, 1998, U.S. Serial No. 09/100,631, filed June 18, 1998, a continuation-in-part of U.S. Serial No. 08/976,741, filed November 24, 1997, continuation in-part of U.S. Serial No. 08/966,987, filed November 10, 1997, U.S. Serial No. 09/100,529, filed June 18, 1998, a continuation-in-part of U.S. Serial No. 08/967,403, filed November 10, 1997, U.S. Serial No. 09/100,762, filed June 18, 1998, a continuation-in-part of U.S. Serial No. 08/966,932, filed November 10, 1997, U.S. Serial No. 09/100,521, filed June 18, 1998, a continuation-in-part of U.S. Serial No. 08/967,148, filed November 10, 1997 - CIE Ref. 725-H-PCT; Our Docket 54203-H-PCT

Dear Ofra:

This letter is sent to confirm receipt of telephone instructions on May 5, 2000 to my legal assistant, Joshua Landa, that we are not to enter the national or regional stage in any country or region for the above-identified PCT International application. Accordingly, we will not enter the national or regional stage in African Intellectual Property Organization (OAPI) (all countries available), Austria, Bosnia and Herzegovina, Barbados, Brazil,

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Canada, Switzerland and Liechtenstein, China, Cuba, Czech Republic, Germany, Denmark, Estonia, Finland, United Kingdom, Granada, Ghana, Gambia, Guinea-Bissau, Croatia, Hungary, Israel, Indonesia, Iceland, Japan, Kenya, Democratic People's Republic of Korea, Republic of Korea, Saint Lucia, Luxembourg, Madagascar, Malawi, Mexico, Norway, Poland, Portugal, Romania, Sudan, Sweden, Singapore, Slovakia, Sierra Leone, Spain, Turkey, the United States of America (continuation-in-part), Yugoslavia or Zimbabwe by the May 10, 2000 deadline or the national or regional stage the African Regional Industrial Property Organization (ARIPO) (all countries available), the Eurasian Patent Office (all countries available), the European Patent Office (all countries available), Albania, Armenia, Australia, Azerbaijan, Belarus, Bulgaria, Georgia, Kyrgyzstan, Kazakhstan, Sri Lanka, Liberia, Lesotho, Lithuania, Latvia, Republic of Moldova, the former Yugoslav Republic of Macedonia, Mongolia, New Zealand, Russian Federation, Slovenia, Tajikistan, Turkmenistan, Trinidad and Tobago, Ukraine, Uganda, Uzbekistan, or Viet Nam by the June 10, 2000 deadline.

Please note that failure to enter the national or regional stage in these countries by the applicable deadlines will result in the abandonment of all rights to patent protection in these countries based on the subject PCT Application.

Please contact us immediately if our understanding is incorrect.

Sincerely,

John P. White

JPW/JL

cc: Mr. Jack M. Granowitz  
Scot G. Hamilton, Esq.  
Beryl A. Abrams, Esq.  
Peter D. Kwong, Ph.D.  
Pamela D. Ariniello (by facsimile)